

# PrEP DAP

(Pre-Exposure Prophylaxis Drug Assistance Program)

**WASHINGTON STATE DEPARTMENT OF HEALTH**

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Infectious Disease Prevention – HIV Prevention Focus

# OBJECTIVES

- Infrastructure
- Resources
- Lessons Learned
- Statistics
- Menu for Implementation

# INFRASTRUCTURE

ADAP to PrEP DAP

## PrEP DAP

Eligibility  
Prevention

Claims\*  
Assessment

## PBM

## IBM

\*Implementation by 2018

# PrEP DAP IMPLEMENTATION

- Launched in April 2014 using strictly state general funds
  - RW \$ can be used to build upon the ADAP infrastructure but not to pay for services
- Identified ~\$2M / year for ~ 200 customers
  - Began coverage for Truvada<sup>®</sup> only, no medical or lab costs
  - Added Premium Assistance to program for clients who were uninsured during open enrollment 2015 and 2016
- Built on the backbone of state's AIDS Drug Assistance Program (ADAP) using existing PBM and IBM however keeping client ID and cost codes completely separated

# IMPLEMENTATION (con't)

- Eligibility determination (differs from ADAP in some regards)
  - one year vs. six months in ADAP
  - no income requirement
  - risk based determination rather than income based
- Integrated team approach
  - Prevention – ADAP/Care – Assessment
  - Important lesson learned – begin with this model rather than waiting until later
- Claims payment processing for medical visits and lab work
  - Another lesson learned – clients' barrier is payment of medical co-pays on quarterly office visits and labs

# COORDINATION WITH PAP

PrEP DAP is Payer of Last Resort

- Insured Participants

- Referred to Gilead Advancing Access Co-Pay Assistance
  - Apply to PrEP DAP and Gilead at same time

- Uninsured

- Referred to Gilead Advancing Access Patient Assistance Program
  - If not eligible, will enroll in PrEP DAP

# GILEAD CO-PAY

- For **Insured** Patients (Not Medicare, IHS, VA or Tricare)
- Maximum Benefit: \$3,600/Calendar Year
- No Income Limit
- Apply Online [www.gileadcopay.com](http://www.gileadcopay.com)

## Upon Request

- Provide Proof of Residency
- Provide Proof of Insurance

If approved, patient will receive their co-pay assistance card instantly and can print it. Within 7-10 days the patient will receive a real card in the mail. Patient must go to a participating pharmacy with insurance plan. If their pharmacy does not accept co-pay card, they will have to pay the co-pay and seek reimbursement from Gilead.

# GILEAD PAP

- For **Uninsured** Patients
- Maximum Benefit: 6 Months – Must recertify
- Income Limit: ≤500% FPL (\$60,300)
- Apply by Paper Application  
[https://services.gileadhiv.com/content/pdf/gilead\\_enrollment\\_form.pdf](https://services.gileadhiv.com/content/pdf/gilead_enrollment_form.pdf)
  - Must Provide Proof of Residency
  - Must Provide Income Documentation or Notarized No Income Support Statement
  - Provider Completes Page 2 & 4

If approved for Gilead PAP, one month of medication at a time will be shipped to the prescribing provider's office within 3-5 business days of application approval or patient can pick up at a local pharmacy. Patient must call each month for refill.



# Patient Access Network (PAN)

## Medicare Enrollees Only & Subject to Funding Availability

- For Insured Patients (Individual or Medicare)
- Maximum Benefit: \$3,400/Year
- Income Limit: 500% FPL or less (\$60,300)
- Apply Online [www.panapply.org](http://www.panapply.org)

### Upon Request:

- Provide Proof of Residency
- Provide Proof of Insurance
- Provide Proof of Income

If approved for PAN, patient will receive their co-pay assistance card instantly and can print it. Within 7-10 days the patient will receive a real card in the mail. Patient must go to a participating pharmacy with insurance plan.

# Patient Advocate Foundation (PAF)

- For Insured Patients (Insurance/Medicare/VA/Tricare)
- Maximum Benefit: \$7,500/Year
- 400% FPL or less (\$48,240)
- Apply Online [www.copays.org](http://www.copays.org)
- Eligibility Approval Immediate
  - Must submit Physician Verification Form w/in 30 days of approval date.
    - No submission w/in 30 days, award forfeited.
    - **Cannot reapply for 12 months!**

Pharmacy will have to submit manual billing for direct payment or Patient must pay up front and complete a Proof of Expenditure Form (POE) for reimbursement.

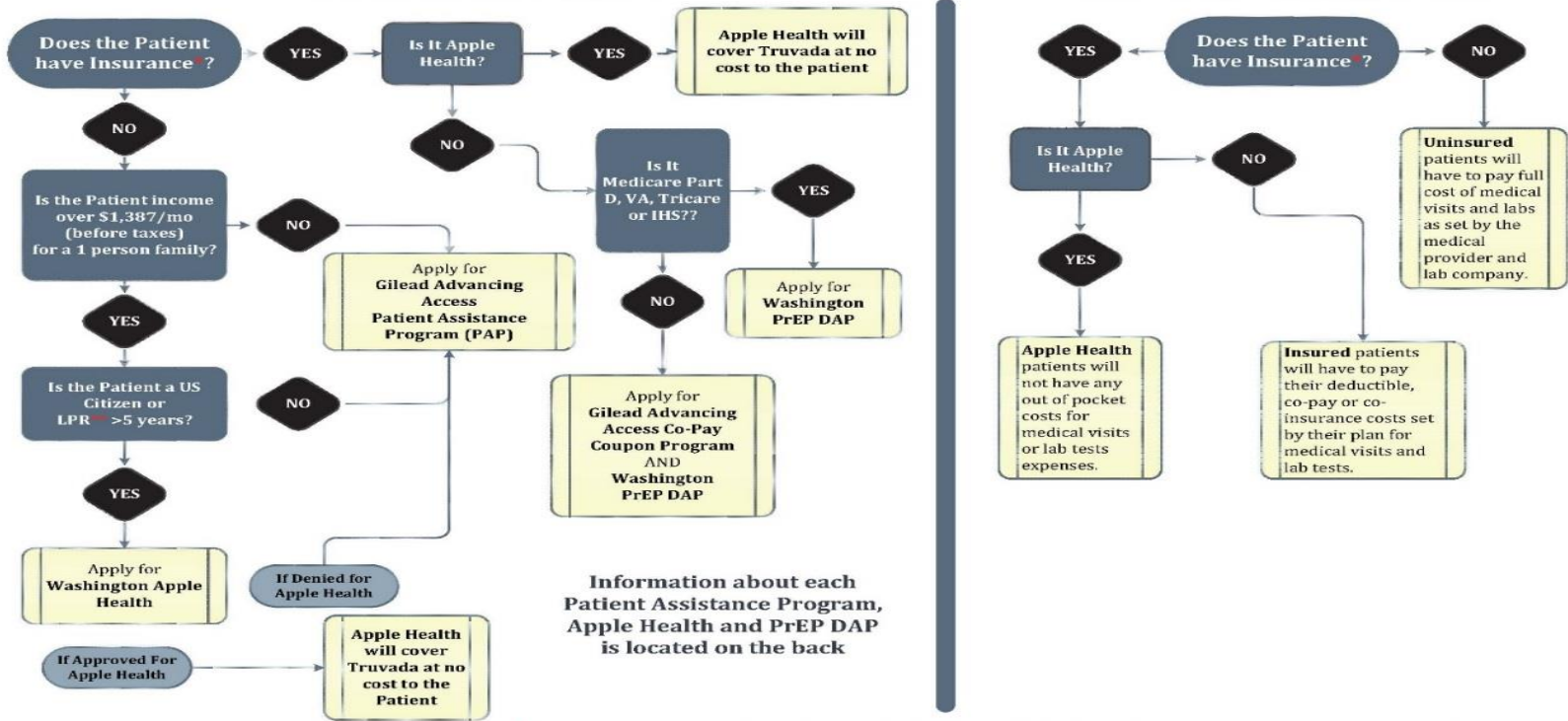
# Paying for PrEP



## Paying for PrEP (Pre-Exposure Prophylaxis)

### Drug Resources

### Medical/Lab Resources



Information about each Patient Assistance Program, Apple Health and PrEP DAP is located on the back

\*\*LPR = Legal Permanent Resident

\* Insurance Types: Medicare Part D, Medicaid (Apple Health), Marketplace, Employer Sponsored Insurance, COBRA, Outside Marketplace, Veterans Administration Benefits (VA), Tricare or Indian Health Services (IHS)

# Paying for PrEP

## Washington Apple Health (Medicaid) (Not Insured US Citizen or LPR>5 Years)

Website: [www.wahealthplanfinder.org](http://www.wahealthplanfinder.org)

Phone: 855-923-4633

Maximum Benefit: 1 Year with option to renew

Income Limit: 138% FPL or less (\$1,387/month for family of 1)

Application Type: Online

Application Processing: Instant

### Upon Request:

- Must provide proof of residency
- Must provide income documentation

If approved for Apple Health, benefits begin the first day of the month application was submitted.

## Gilead Advancing Access Co-Pay Coupon Program

(Any insurance except Medicare, Medicaid, VA, Tricare or IHS)

Website: [www.gileadcopay.com](http://www.gileadcopay.com)

Phone: 877-505-6986

Maximum Benefit: \$3,600 per calendar year (Jan to Dec)

Income Limit: None

How to Apply: Online

[www.gileadadvancingaccess.com/copay-coupon-card](http://www.gileadadvancingaccess.com/copay-coupon-card)

Application Processing Time: Instant

### Upon Request:

- Must provide proof of insurance card
- Must provide proof of residency

If approved for the Gilead Co-Pay Program, you will be able to print your card instantly. You will receive an official co-pay assistance card within 7-10 days in the mail.

## Gilead Advancing Access Patient Assistance Program (PAP) (Truvada for PrEP Medication Assistance Program) (Not Insured/Under Insured or Medicare A and/or B Only)

Website: <https://www.gileadadvancingaccess.com/>

Phone: 800-226-2056

Maximum Benefit: 6 months then may recertify - Should apply for insurance or Medicaid

Income Limit: 500% FPL or less (\$60,300/year for family of 1)

Application Type: Paper

[http://services.gileadhiv.com/content/pdf/gilead\\_enrollment\\_form.pdf](http://services.gileadhiv.com/content/pdf/gilead_enrollment_form.pdf)

Application Processing Time: Within 3-5 Business Days

### Required Documentation to be included with application:

- Must provide proof of residency
- Must provide income documentation or notarized no income support statement
- Must provide copy of prescription only if having shipped to provider office. If picking up at local pharmacy, no prescription needed.

If approved for Truvada for PrEP Medication Assistance Program, one month of medication at a time will be shipped to prescribing provider's office within 3-5 business days of application approval or patient can pick up medication from a local pharmacy. Patient must call for refill each month.

## Washington Pre-Exposure Prophylaxis Drug Assistance Program (PrEP-DAP)

(Any insurance with prescription benefits except Medicaid)

Website: [www.doh.wa.gov/prepdap](http://www.doh.wa.gov/prepdap)

Phone: 360-236-3412

Maximum Benefit: 1 year with option to renew

Income Limit: None

Application Type: Paper Application (see website)

Application Processing: 4-6 Days

### Required Documentation to be included with the application:

- Must provide proof of identity
- Must provide proof of Washington State residency or homeless declaration
- Must provide proof of insurance

If approved for PrEP DAP, you will receive notification with your billing information for access to Truvada. You must go to a contracted pharmacy with PrEP DAP. To locate a pharmacy in your area go to <http://www.ramsellcorp.com/individuals/wa.aspx> and search under Pharmacy Locator.

Other Patient Assistance Programs are available but are subject to funding availability:

Medicare Only: Patient Access Network [www.panapply.org](http://www.panapply.org)

Any Insurance: Patient Advocate Foundation [www.copays.org](http://www.copays.org)

# LESSONS LEARNED

- PrEP is effective
- The demand for PrEP has grown quickly overtime
  - Non-insured were moved to PAPs
  - Insured were offered opportunity to opt out of PrEP DAP
  - Similar to “payer of last resort” model
- Most participants have insurance coming in to program
  - However medical co-pays can still be a barrier, so instead of insurance-based, we are moving to an insurance wrap-around model
- Integrated team approach among prevention, assessment and care/treatment programs is integral
  - Need the expertise of ADAP team around PBM and IBM
  - Need collaboration with assessment to identify any STIs and to determine any sero-conversions

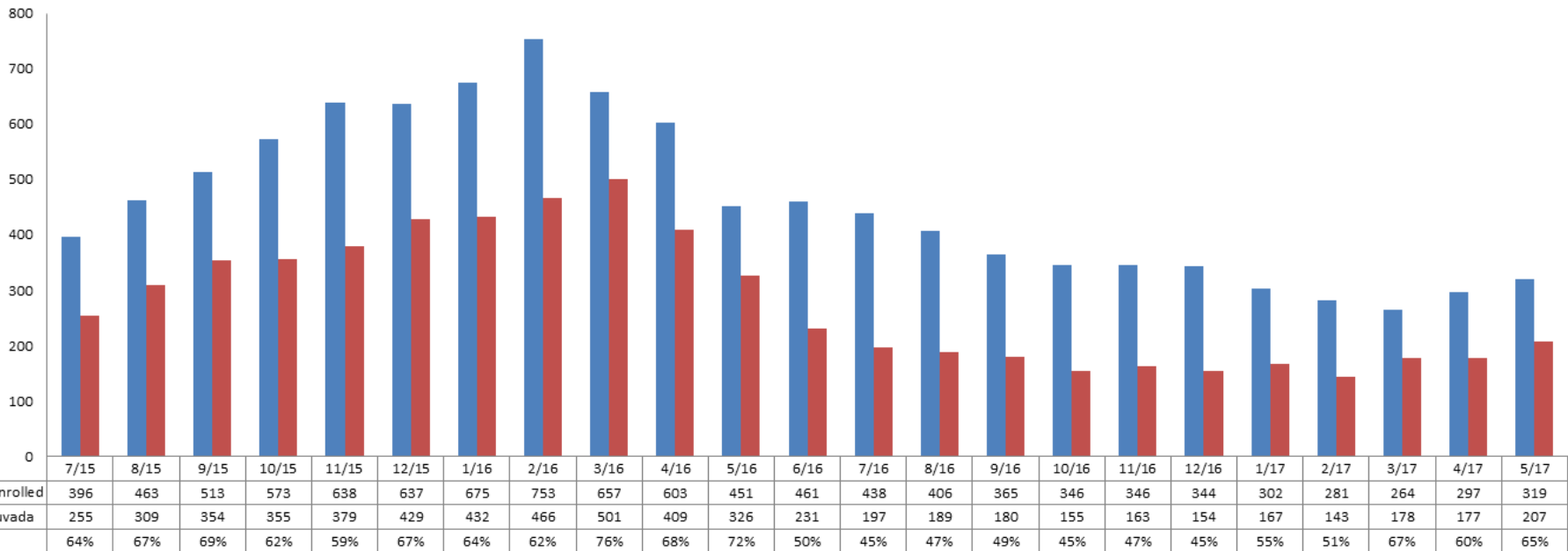
# LESSONS LEARNED

- Unable to monitor:
  - Actual pharmacy utilization
  - Medical visit frequency
  - Change in risk behaviors over time
- Health departments should use PrEP as another way to partner and communicate with communities, providers, payers and public health partners
- Washington Medicaid and other health plans cover PrEP but barriers remain (such as payment for quarterly medical visits and labs)
- Set aside time for staff to trouble shoot prior authorizations or denials by PAP
- Set up an evaluation plan at the beginning!
- Do something; it doesn't have to be perfect - There is always more to learn

# STATISTICS

As of 5.31.2017

- Almost 1300 applications received
- 611 Enrolled
- PrEP DAP has paid for 7,616 prescriptions
- No active participants filling prescriptions have sero-converted



# CLIENT SURVEY

- Mailed to 1,007 participants in February 2017
- Response rate of 26% (264/1,007)

## Goals

- Adherence
- STI testing frequency before vs after PrEP
- Sexual behavior after starting PrEP
- Reasons for stopping PrEP



# CLIENT SURVEY RESULTS

- Adherence
  - 86% currently using PrEP,
  - 13% used PrEP at some point
  - 1% never started
- 3-6 Month STI Testing
  - Prior to PrEP 56%
  - After PrEP 98%
- Behavior after PrEP
  - Using Condoms – Over 50% Less Usage
  - Sexual Partners – Over 20% More Partners
- Stopping PrEP
  - Low Risk

# MENU

- **Little or No Money**

- Social Media Platform – Advertise PrEP and it's efficacies
- Refer to Gilead for Co-Pay and Full Pay Assistance

- **Some Money**

All of Above plus:

- Provide PrEP Navigation and Referral Services
- Create Marketing Campaign for Patients and Providers

- **Lots of Money**

All of Above plus:

- Pay for Medical & Labs (Co-Pays/Co-Insurance/Deductibles and for Uninsured)
- Pay for pharmacy costs after PAP
- Pay for PrEP Case Management

# Questions

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